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Denver, CO
Today, now and always, The Ferris Foundation is committed to building a brighter future for our students and our region. We are well on our way, thanks to the extraordinary support of alumni and friends.

As you will see in this Annual Report, Ferris State University is flourishing with a growing movement of philanthropy. In fact, there has never been a more important time to support Ferris through the Foundation. Fall 2017 saw the public launch of our first-ever comprehensive campaign, Now & Always. This historic effort and its three main priorities—investing in students, expanding programs and building partnerships—are off to a strong start. We are especially proud that 75 new endowments have already been created, largely through the Ferris Futures Scholarship Challenge. For more on the campaign priorities and impact, please visit the Now & Always website at ferris.edu/giving.

On the pages that follow, you will find powerful testimonials from donors and scholarship recipients as well as a report of the Foundation’s financials as of June 30, 2017. We have also included a listing of those who made gifts to the Foundation during this last fiscal year.

We thank all of these supporters for their generosity and look forward to further progress in the year ahead.
Ken Janke Jr.

Executive Vice President, Treasurer and Head of Corporate Finance and Development, Aflac Inc.

“I can think of no better way to honor my dad’s memory and many contributions to golf than a donation to The Ferris Foundation to support the new Learning Center.”

Janke and his wife, Kim, made a $500,000 gift to construct and name the Ken Janke Sr. Golf Learning Center. The late Janke Sr. was a golf professional and author of four books on the sport. The University will begin construction of the new center on April 28, 2018.

Mike Bigford

CEO, Utility Supply and Construction Company

“Ferris State University is a key part of the Big Rapids community, one that helps students move forward in their lives. In our own philanthropy, my wife, JoAnn, and I have always focused on youth and children because we believe that’s our future.”

Bigford and his wife made a substantial gift toward the Ken Janke Sr. Golf Learning Center.

Ken Janke Sr. Golf Learning Center $3.5 million state-of-the-art indoor teaching facility and future home to the Michigan Golf Hall of Fame
Al Glick
CEO and Chairman, Alro Steel Corporation

“The culture I learned from football is the culture we have at Alro. It’s not about individuals. We want everybody to work together. We’ve built a great team of people here at Alro, and they understand the culture. It’s not about me, it’s about a team.”

Glick made generous gifts to further major renovation and expansion of the College of Engineering Technology and construction of the Ken Janke Sr. Golf Learning Center.
“Thank you.” This is Jamari Steward-Crews’ simple message to Ferris Foundation donors. The sophomore criminal justice major is a recipient of The Ferris Foundation Opportunity Scholarship. “This support has made a big difference to me and my family,” he says.

Once he graduates, Steward-Crews hopes to use his degree to launch a career as a probation officer. “I want to help people,” he explains. “Growing up, I saw too many kids in my community go the wrong way. I want to be someone that helps people stay on the right track.”
Lakshmi Mukundan

“I loved working for Ferris State University, a great teaching institution. I wanted to give back to Ferris, so this opportunity of the scholarship matching program is a boon for me. I am very thankful to Ferris for providing this golden opportunity.”

As of FY17, the Foundation now has a total of 311 endowed scholarships

A faculty emerita, Mukundan was a math professor in the College of Arts and Sciences from 1991 to 2017. She recently created an endowment through the Ferris Futures Scholarship Challenge to benefit senior math majors at Ferris.
2017 Ferris Foundation Opportunity Scholarship Recipients

The Ferris Foundation holds a black-tie gala each fall and awards Opportunity Scholarships to students from the proceeds. Each scholar selected has overcome multiple social, economic, diversity or gender-related obstacles to pursue his or her education at Ferris.

Diamond Taylor
Pre-Medicine, ‘20
from Kentwood, MI

“I would like to express my thanks and love for providing me an opportunity to apply for and receive this scholarship.”

Johnathon Ball
Social Studies Education, ‘18
from Morley, MI

“This has been a great experience, and I hope that I am able to help someone in the same way in the future.”
“Thank you to The Ferris Foundation for its commitment to education by establishing this scholarship. I am honored to have been selected and truly appreciative of the generosity.”

“Thank you for the investment in Ferris/KCAD and students like me. I hope to give back to the college in the future and help another student reach their educational goals.”
Through an extraordinary convergence of vision and resources, The Ferris Foundation is able to offer an exceptional opportunity to support students. The Ferris Futures Scholarship Challenge will provide up to $3 million in matching funds annually for every qualifying gift donors make to endowed scholarships until June 30, 2022.

Donors may start new endowed funds, ranging from $25,000 to $1 million or more, and benefit from a dollar-for-dollar match. Those with existing endowed scholarships may add to them to qualify for the match. Donors who have funds of less than $25,000 may give to trigger the match and bring those funds to the minimum threshold.

The Ferris Foundation commits to matching a total of $18 million. Alumni, parents and friends are able to direct funds for student support to the college, academic or athletic program of their choice.

Through the Ferris Futures Scholarship Challenge, many Ferris students will have a chance to succeed in life, a chance they might not get elsewhere. These motivated students go on to become the capable citizens, hardworking employees and agile entrepreneurs our state and our world so desperately need.
### 2017 Exceptional Merit Grant Award Recipients

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
<th>Project Description</th>
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<tbody>
<tr>
<td>Chuck Drake</td>
<td>Professor</td>
<td>To purchase a chassis dynamometer for student team and classroom use.</td>
</tr>
<tr>
<td>Nicholas Hartman</td>
<td>Film Coordinator</td>
<td>To support recruitment and marketing efforts to increase the audience and number of submissions from Kendall College of Art and Design of Ferris State University.</td>
</tr>
<tr>
<td>Sarah Hinkley</td>
<td>OD, FCVD, FAAO, FNAP</td>
<td>To continue to enhance the interprofessional model of education and patient care in our Ferris Eye Center through partnership with the nonprofit Association for the Blind and Visually Impaired.</td>
</tr>
<tr>
<td>Eric Nybo</td>
<td>Ph.D., Assistant Professor</td>
<td>To synthesize designer drug molecules in microorganisms.</td>
</tr>
<tr>
<td>Cecil Queen</td>
<td>Ph.D., Professor</td>
<td>To instruct Ferris Law Enforcement Academy students regarding the dynamics of patrol body cameras.</td>
</tr>
<tr>
<td>Pamela Smyth</td>
<td>MSN, RN</td>
<td>To obtain a state-of-the-art Simscope to prepare students to work in an interprofessional environment.</td>
</tr>
</tbody>
</table>

“The funding provided by The Ferris Foundation Exceptional Merit Grant to purchase the first set of environmental monitoring equipment has enhanced the learning experience of students tremendously. Instead of just learning the theories, students will practice using the equipment and acquire a skill that is much valued in the workplace.”

—Margaret Wan, Assistant Professor of Public Health, College of Health Professions
Thank you. Your gifts to The Ferris Foundation over the last year have accomplished remarkable things.

Your generosity has helped students earn their education, strengthened programs and enhanced facilities across campus. As you can see from the chart and graphs on the accompanying page, the Foundation’s endowment reached an all-time high of $78.3 million, and the trend line for philanthropic support has been steadily increasing. Endowment distributions stood at $2.2 million, with slightly more than half (51 percent) going toward scholarships.

I am also pleased to report that this year saw a number of other upward trends, including a 6.2 percent increase in the number of alumni giving and a 41.1 percent increase in total dollars given by alumni. The number of endowed funds managed by the Foundation now stands at 504.

Working together—donors, Foundation volunteers and staff, and University leadership—we are leading Ferris State University into a promising future, driven by opportunity, vision and need.

With thanks,

GARY GRANGER
Ferris Foundation Chair
Endowment Fund Growth:

The Foundation’s endowment has doubled over the past five years, and reached an all-time high of $78.3 million.

Philanthropic Support:

Total new gifts activity (cash, pledges, expectancies, bequests and gifts-in-kind) totaled $8.5 million in the 2017 fiscal year.

Endowment Distributions:
June 30, 2017

- **Scholarships** $1,125,109 51%
- **Operating Support** $429,915 20%
- **Faculty Development** $162,606 7%
- **Departments** $259,490 12%
- **Library** $163,426 7%
- **Student Loans** $26,684 1%

Subtotal Endowments $2,167,230 98%

- **Merit Grants (+ Other)** $41,504 2%

Total Endowments & Merit Grants $2,208,734 100%

For more information on the financial statements please visit: https://ferris.edu/giving/policies.htm
New Endowments Created in Fiscal Year 2017
July 1, 2016, through June 30, 2017

AAPA Community Engagement Scholarship Endowment
Dr. A. Duane Addleman Scholarship Endowment
William F. Adrian Scholarship Endowment
Baarman Family Scholarship Endowment
Fritz and Rosemary Beiermeister Family Scholarship Endowment
Paul and Leane Blake Scholarship Endowment
Boochard Family FSU Scholarship Endowment
Paul and Cathy Boyer Scholarship Endowment
Dr. Robert and Kim Buckingham Scholarship Endowment
John and Polly Byers Scholarship Endowment
Chemical Bank Scholarship Endowment
Liam Clark Memorial Scholarship Endowment
Collins Family Trust/Robert and Karen Collins Ekman Scholarship Endowment
Coppess Family Football Scholarship Endowment
W. D. Cramer Memorial Scholarship Endowment
Ellen and Dale DeHaan Scholarship Endowment
Thomas and Tammy Dowling Excellence in Biomedical Scholarship Endowment
Candice Lynn Dunn Memorial Scholarship Endowment
Jacob and Sarah Eisler Scholarship Endowment
Friar Family Scholarship Endowment Optometry
Friar Family Scholarship Endowment Pharmacy
Friar Family Scholarship Endowment for Pre-Professional Undergraduates
Elton Ott Gingrich Football Scholarship Endowment
James and Jeanne Giroux Scholarship Endowment
Hanna-Morse Scholarship Endowment for Teaching & Academics
Hare Family Scholarship Endowment
Daniel Hedgcock Memorial Scholarship Endowment

75 endowed funds created in FY17

Dirk Hoffius Scholarship Endowment
Hurst Mechanical Scholarship Endowment
Nazih Jawad Life Rx Scholarship Endowment
Andrew V. Jeffrey Criminal Justice Scholarship Endowment
Norris and Irene Johnson Scholarship Endowment
Susan K. and William T. Jones Scholarship Endowment
Marie A. Kozal and Lorie Ryan Baker Scholarship Endowment
Ken and Linda Kuk Scholarship Endowment
Dr. Lowell V. LeClair Scholarship Endowment
Leonardos Family Scholarship Endowment
Library Student Employee Scholarship Endowment
Cindy and Karl Linebaugh Scholarship Endowment
Donald C. Lowell Surveying Scholarship Endowment
McIver Family Scholarship Endowment
Dr. Adel Makki Pharmacy Scholarship Endowment
Professor John F. McNamara Memorial Scholarship Endowment
Michigan College of Optometry Family Scholarship Endowment
Joseph S. Mikols Scholarship Endowment
Jerry and Joyce Moore Memorial PGM Scholarship Endowment
James David and Katy Moore Surveying Engineering Scholarship Endowment
Edward W. and Barbara J. Nickels Memorial Scholarship Endowment
OptiMed Specialty Pharmacy Scholarship Endowment
Dr. Roger G. Ostrander Memorial Scholarship Endowment
Wes and Shelly Pearcy Scholarship Endowment
Phillips Family Award for Leadership Scholarship Endowment
David and Peggy Pilgrim Scholarship Endowment
Quality Air Scholarship Endowment
Brian Rizzi Scholarship Endowment
Rockford Construction Scholarship Endowment
RoMan Manufacturing/IRCO Automation Scholarship Endowment
Roof Family Scholarship Endowment
Wendy and Jim Samuels Scholarship Endowment
Jerry and Glad Scoby Scholarship Endowment
Randy and Peggy Seaman Scholarship Endowment
Seaman’s Mechanical Scholarship Endowment
Mahmoud M. Sobh, RPh Scholarship Endowment
Dr. Vizina-Roubal Family Scholarship Endowment
Welding Program Laboratory Equipment Endowment
Weller Family Foundation Scholarship Endowment
Todd Wenzel Automotive Scholarship Endowment
John Whalen Memorial Scholarship Endowment
Whalen-Rex Memorial Scholarship Endowment
Dale and Tia Wilhelm Volleyball Scholarship Endowment
David R. Williamson Welding Engineering Scholarship Endowment
Eva C. and Joseph C. Wurzer Memorial Scholarship Endowment
Richard W. Young/Behler Young Scholarship Endowment
Willis C. and Barbara K. Young Scholarship Endowment

Please visit ferris.edu/giving/endowments.htm to learn more about establishing an endowment