## **Cover Letter Formula**

```
Your Street Address
Your City, State, and Zip
Your (area code) Telephone
        (space)
        (space)
Date:
        (space)
        (space)
His/Her Name
His/Her Title
His/Her Organization Name
His/Her Street Address
His/Her City, State and Zip
        (space)
        (space)
Dear Mr. /Ms. /Dr. Name:
        (space)
Paragraph #1: Introduction – Be sure to include the following 3 items:
                 A. Tell them who you are:
                          "I was recently awarded a B.F.A. degree..."
                 B. Tell them how you know them:
                          "Your slide presentation during your April recruiting visit to CIA was stimulating..."
                 C. Tell them why you are writing them:
                          "I am exploring employment opportunities in your firm..."
        (space)
Paragraph #2: Why YOU are the best possible candidate:
                 A. Highlight an area of your resume which might be of particular interest to them:
                          "The experience gained through my internship with ACME Publishers, provided me with
                          the time management skills...
                 B. Tell them what specifically you have to offer:
                          "My innovative work with CIBA chrome images would enhance your gallery's
                          photographic collection...'
                 C. Tell them what you hope to gain:
                          "As an entry level designer with your firm, I would further develop my rendering
                          skills..."
        (space)
Paragraph #3: Closing: What is your next step
                 A. Suggest a follow-up to this letter:
                          "I will be in your area next month, and will call to arrange a convenient time for you to
                          review my portfolio...'
                 B. Thank Them:
                          "Thank you for reviewing my credentials..."
        (space)
Sincerely,
        (space)
        (space) your flourishing signature
        (space)
        (space)
Your Typed Name
Enclosure: resume
```