## FERRIS STATE UNIVERSITY

#### FERRIS FORWARD

# Fiscal 2024-25 Final General Fund Operating Budget

Approved by the Board of Trustees October 4, 2024



#### **Board of Trustees:**

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Prepared by: Office of Budgetary Planning & Analysis

# Ferris State University Fiscal 2024-25 Final General Fund Operating Budget October 4, 2024

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# Ferris State University Fiscal 2024-25 Final General Fund Operating Budget October 4, 2024

#### **Ferris State University Total**

General Fund Budget Comparison: FY 2023-24 to FY 2024-25

	FY24	FY25	Change fron	n FY24
	Budget	Budget	\$	%
REVENUE				
Tuition & Fees	\$134,588,966	\$143,223,437	\$8,634,471	6.4%
State Appropriation	59,646,500	61,137,700	1,491,200	2.5%
Investment Income	2,000,000	2,025,929	25,929	1.3%
Other Revenue	949,049	2,083,602	1,134,553	119.5%
TOTAL REVENUE	\$197,184,515	\$208,470,668	\$11,286,153	5.7%
EXPENDITURES				
Compensation				
Salaries	\$98,255,471	\$106,280,437	\$8,024,966	8.2%
Benefits	36,527,459	38,353,639	1,826,180	5.0%
Total Compensation	134,782,930	144,634,077	9,851,147	7.3%
Operating Expenses				
Supplies	0	8,505,396	8,505,396	0.0%
Travel	0	3,585,087	3,585,087	0.0%
Contracts and Services	0	20,407,260	20,407,260	0.0%
Maintenance and Repairs	31,004,754	1,290,617	(29,714,137)	-95.8%
Equipment and Plant	0	394,868	394,868	0.0%
Building and Land	442,324	0	(442,324)	-100.0%
Student Assistance & Scholarships	28,283,228	29,640,675	1,357,447	4.8%
Utilities	4,599,455	4,387,617	(211,838)	-4.6%
Total Operating Expenses	64,329,761	68,211,520	3,881,759	6.0%
_				
Transfers				
Transfers In	(3,738,805)	(5,126,648)	(1,387,843)	37.1%
Transfers Out	1,810,629	751,719	(1,058,910)	-58.5%
Total Net Transfers	(1,928,176)	(4,374,929)	(2,446,753)	126.9%
TOTAL EXPENDITURES	\$197,184,515	\$208,470,668	\$11,286,153	5.7%
NET BUDGET SURPLUS/(DEFICIT)	\$0	\$0	\$0	
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#### Fiscal 2024-25 Final General Fund Operating Budget

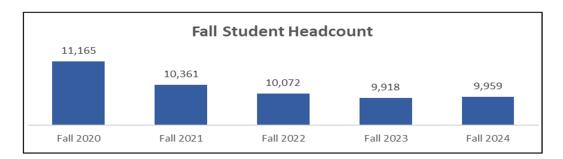
The University general fund operating budget is submitted for approval by the Board of Trustees in two stages. A preliminary budget is recommended in the spring to establish tuition rates and base operating support levels for the new fiscal year which begins on July 1. In the fall, when enrollment and state funding decisions are known, a final budget is presented. This is the final budget recommendation and includes state appropriations approved by the Michigan Legislature.

#### **Student Enrollment**

#### **Fall Student Headcount**

The Fall 2024 semester has 9,959 students, or an overall increase of 41 students (+0.4%) from Fall 2023.

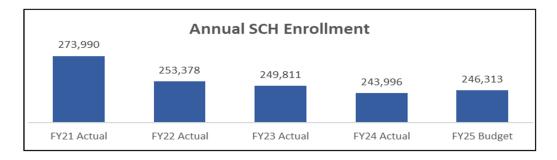
June's Preliminary FY24 Budget assumed student enrollment of 9,925. The final budget has 34 more students.



#### **Annual Semester Credit Hours**

Tuition revenue is calculated using Semester Credit Hours (SCH). FY 2024-25 budgeted annual SCH enrollment is 246,313. This represents an increase of 0.95% compared to actual SCH enrollment of 243,996 in FY 2023-24.

SCH enrollment is 0.025% higher than June's Preliminary FY25 Budget projection of 246,253.



#### **General Fund Revenue**

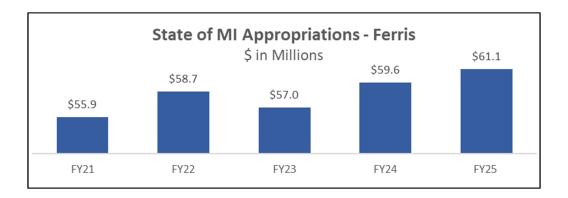
General Fund revenue comes from three main sources: state appropriations, tuition and fees, and other departmental revenue.

#### **State Appropriation**

This operating budget reflects the state appropriation passed by the House and Senate and approved by Governor Whitmer on June 27, 2024.

Ferris received a 1.5% increase in base operating support, and 1.0% in one-time supplemental support. State Appropriations represent 29.3% of university revenues.

State Appropriation	
FY 2024 State Appropriation	\$59,646,500
FY 2025 State Appropriation	61,137,700
Increase/(Decrease)	\$1,491,200



#### **Tuition and Fees**

In June, the Board approved an average 3.7% undergraduate tuition increase: 3.5% for lower division and 3.8% for upper division. The approved 2024-25 tuition rates are lower than the State's undergraduate tuition restraint limit of 4.5% or \$735. FY 2024-25 tuition rates and student fees are appended to this document.

The approved tuition and fee rates applied to the budgeted enrollment level will yield annual tuition and fee revenue of \$143.2 million; an increase of \$8.6 million from FY 2023-24 budgeted revenue. Tuition and Fees represent 68.7% of university revenues.

Tuition and Fee Revenue	FY24	FY25	\$ Change	% Change
Tuition	\$133.8	\$142.0	\$8.2	6.1%
Fees	0.8	1.2	0.4	50.0%
Total Tuition & Fee Revenue	\$134.6	\$143.2	\$8.6	6.4%

#### **Other Revenues**

Other Revenue increased in FY25 due to fully budgeting for all departmental income sources. Other revenues comprise 2.0% of total university revenues.

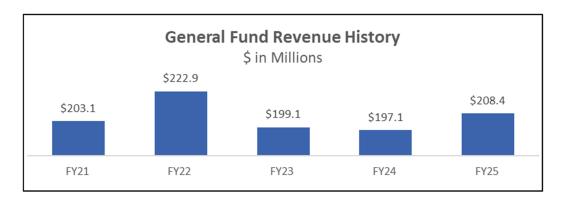
Other Revenue	FY24	FY25	\$ Change	% Change
(in Millions)	Budget	Budget	3 Change	∕₀ Change
Investment Income	2.0	2.0	0.0	0.0%
Other Revenue	0.9	2.1	1.2	133.3%
Total Other Revenue	\$2.9	\$4.1	\$1.2	41.4%

#### FY 2024-25 Revenue Summary

The final budget reflects an overall revenue increase of \$11.3 million, or 5.7% over FY24. This is the net result of increases in Tuition & Fees of \$8.6 million, \$1.5 million in state appropriations, and \$1.1 million in other revenues.

Revenue Summary	FY24	FY25	ć Change	0/ Change
(in Millions)	Budget	Budget	\$ Change	% Change
Tuition & Fees	\$134.6	\$143.2	\$8.6	6.4%
State Appropriation	59.6	61.1	1.5	2.5%
Investment Income	2.0	2.0	0.0	1.3%
Other Revenue	0.9	2.1	1.2	133.3%
Total Revenue	\$197.1	\$208.4	\$11.3	5.7%

#### **5 Year General Fund Revenue History**



#### **General Fund Expenses**

#### **Compensation Expense**

Total compensation has increased by 7.3% from the prior year budget and represents 69.4% of total university expenditures.

Compensation includes annual salary increases for faculty and staff, based on labor contracts where applicable, non-exempt employee wage adjustments required by the Department of Labor (where required), and other pooled compensation adjustments. In addition, compensation is increasing by \$2.3 million for positions that have transferred from university non-general funds into the general fund.

Compensation	FY24	FY25	\$ Change	% Change
(in Millions)	Budget	Budget	3 Change	∕₀ Change
Salaries	\$98.3	\$106.3	\$8.0	8.1%
Benefits	36.5	38.3	1.8	4.9%
Total Compensation	\$134.8	\$144.6	\$9.8	7.3%

#### **Operating Expenses**

Non-compensation operating expenses have increased by \$3.9 million, or 6.0%.

Budget process changes in FY25 have expanded the list of expense accounts holding university operating expense budgets. Prior year budgets were only loaded into Maintenance & Repairs, Student Assistance & Scholarships and Utilities. Actual expenses have always been recorded in the appropriate expense category.

Scholarships have increased by \$1.4 million, or 4.8% from FY24. This increase is greater than the change in Student headcount (0.4%) and demonstrates Ferris' continued commitment to supporting students financially.

Operating Expenses	FY24	FY25	¢ Change	% Change
(in Millions)	Budget	Budget	\$ Change	% Change
Supplies	\$0.0	\$8.5	\$8.5	0.0%
Travel	0.0	3.6	3.6	0.0%
Contracts and Services	0.0	20.4	20.4	0.0%
Maintenance and Repairs	31.0	1.3	(29.7)	-95.8%
Equipment and Plant	0.0	0.4	0.4	0.0%
Building and Land	0.4	0.0	(0.4)	-100.0%
Student Assist & Scholarships	28.3	29.6	1.4	4.8%
Utilities	4.6	4.4	(0.2)	-4.6%
Total Operating Expenses	\$64.3	\$68.2	\$3.9	6.0%

#### **Transfers**

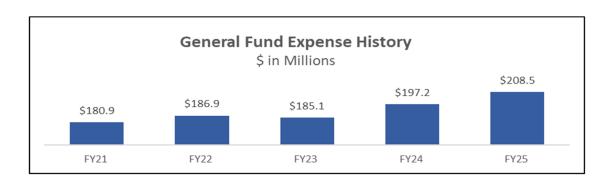
University fund transfers are inter-fund transfers between university funds. The change in net transfers reflects budget reallocations, including positions, from non-general funds to the general fund.

Transfers	FY24	FY25	\$ Change	% Change
(in Millions)	Budget	Budget	3 Change	% Change
Transfers In	(\$3.7)	(\$5.1)	(\$1.4)	37.1%
Transfers Out	\$1.8	\$0.7	(\$1.1)	-58.5%
Total Net Transfers	(\$1.9)	(\$4.4)	(\$2.5)	126.9%

#### FY 2024-25 Expense Summary

Total general fund expenses have increased by \$11.3 million, or 5.7%.

Expense Summary	FY24	FY25	Ć Changa	0/ Change
(in Millions)	Budget	Budget	\$ Change	% Change
Compensation	\$134.8	\$144.6	\$9.8	7.3%
Operating Expenses	64.3	68.2	3.9	6.0%
Transfers	(1.9)	(4.4)	(2.5)	126.9%
TotalExpenses	\$197.2	\$208.4	\$11.2	5.7%



### **Appendix**

FY 2024–25 Preliminary to Final Budget Comparison

FY 2026 and FY 2027 General Fund Budget Projections

FY 2024-25 Tuition Rates

FY 2024-25 Student Fees

## Ferris State University FY 2024-25 Preliminary to Final Budget Comparison

	FY25	FY25	Prelim to	% Change
	Preliminary	Final	Final Change	70 Change
REVENUE				
Tuition & Fees	\$141,457,732	\$143,223,437	\$1,765,705	1.2%
State Appropriation	61,137,708	61,137,700	(8)	0.0%
Investment Income	1,725,929	2,025,929	300,000	17.4%
Other Revenue	2,552,011	2,083,602	(468,409)	-18.4%
TOTAL REVENUE	\$206,873,380	\$208,470,668	\$1,597,288	0.8%
EXPENDITURES				
Compensation				
Salaries	\$103,567,989	\$106,280,438	\$2,712,449	2.6%
Benefits	37,472,424	38,353,639	881,215	2.4%
Total Compensation	141,040,414	144,634,077	3,593,663	2.5%
Operating Expenses				
Supplies	8,769,274	8,505,396	(263,878)	-3.0%
Travel	3,558,085	3,585,087	27,002	0.8%
Contracts and Services	19,690,957	20,407,260	716,303	3.6%
Maintenance and Repairs	1,266,836	1,290,617	23,781	1.9%
Equipment and Plant	409,341	394,868	(14,473)	-3.5%
Building and Land	0	0	0	0.0%
Student Assistance & Scholarships	29,486,278	29,640,675	154,397	0.5%
Utilities	4,389,772	4,387,617	(2,155)	0.0%
Total Operating Expenses	67,570,543	68,211,520	640,977	0.9%
Transfers				
Transfers In	(2,814,630)	(5,126,648)	(2,312,018)	82.1%
Transfers Out	• • • • • • • • • • • • • • • • • • • •	• • • • •	• • • • •	
Total Net Transfers	1,077,053	751,719 <b>(4,374,929)</b>	(325,334)	-30.2% <b>151.8%</b>
iotai net iransiers	(1,737,577)	(4,374,323)	(2,637,352)	131.0%
TOTAL EXPENDITURES	\$206,873,380	\$208,470,668	\$1,597,288	0.8%
NET DUDGET CURRILIS (IDEE: 0:=)	Å	Å	Å0	
NET BUDGET SURPLUS/(DEFICIT)	\$0	\$0	\$0	

#### FY 2026 and FY 2027 General Fund Budget Projections

Future year budget projections depend upon key assumptions for future enrollment, tuition rate increases, appropriations from the state, and expense increases for salaries & benefits, utilities, and other operating expenses. The assumptions used here reflect our best estimates of future economic factors.

Future Years	FY25	FY26	FY27
Budget Assumptions	Assumptions	Assumptions	Assumptions
Enrollment - Annual SCH's	0.9%	1.5%	1.5%
Tuition Rate Change	3.8%	3.0%	3.0%
Base State Appropriations	1.5%	2.0%	2.0%
One-Time State Appropriations	1.0%	0.0%	0.0%
Avg Salary ATB Increase	2.5%	2.2%	2.2%
Avg Operating Exp Increase	5.8%	6.6%	4.2%

# Ferris State University FY 2026 and FY 2027 General Fund Budget Projections

	FY25	FY26	FY27
REVENUE			
Tuition & Fees	\$143,223,437	\$149,657,853	\$156,345,713
State Appropriation	61,137,700	61,744,726	62,964,979
Investment Income	2,025,929	2,025,929	2,025,929
Other Revenue	2,083,602	2,080,007	2,062,257
TOTAL REVENUE	\$208,470,668	\$215,508,515	\$223,398,878
EVDENIDITUDES			
EXPENDITURES Compensation			
Salaries	\$106,280,438	\$109,203,151	\$112,206,237
Benefits	38,353,639	39,408,364	40,492,094
Total Compensation	144,634,077	148,611,515	152,698,331
Total Compensation	,	_ 10,0,0_0	
Operating Expenses			
Supplies	8,505,396	9,076,316	9,357,219
Travel	3,585,087	3,741,449	3,829,265
Contracts and Services	20,407,260	22,984,134	24,543,174
Maintenance and Repairs	1,290,617	1,341,373	1,395,719
Equipment and Plant	394,868	433,178	433,481
Building and Land	0	0	0
Student Assistance & Scholarships	29,640,675	30,549,924	31,436,756
Utilities	4,387,617	4,467,985	4,547,423
Total Operating Expenses	68,211,520	72,594,359	75,543,037
Transfers			
Transfers In	(5,126,648)	(6,408,598)	(5,543,800)
Transfers Out	751,719	711,239	701,310
Total Net Transfers	(4,374,929)	(5,697,359)	(4,842,490)
Total Net Hallolels	(4,3,4,323)	(3,037,333)	(3,032,30)
TOTAL EXPENDITURES	\$208,470,668	\$215,508,515	\$223,398,878
NET DUDGET CURRILIC //DEFICITA	ćo	ćo	60
NET BUDGET SURPLUS/(DEFICIT)	\$0	\$0	\$0_

#### FY 2024-25 Tuition Rates

Tuition Rates by Student Type	FY 2024-25
Ferris Undergraduate - Lower Division US & Canada International	\$500 \$828
Ferris Undergraduate - Upper Division US & Canada International	\$546 \$882
Ferris Graduate US & Canada International	\$770 \$1,161
Ferris Doctoral All Resident Types	\$865
Ferris Optometry All Resident Types	\$973
Ferris Pharmacy All Resident Types	\$1,004
Kendall Studio US & Canada International	\$1,168 \$1,868
Kendall Gen Ed - Lower Division US & Canada International	\$500 \$828
Kendall Gen Ed - Upper Division US & Canada International	\$546 \$882
Kendall Graduate US & Canada International	\$1,309 \$2,014
Concurrent & Dual - All Resident Types Concurrent - Gen Ed and Kendall Studio Dual - Gen Ed Dual - Kendall Studio	\$160 \$320 \$342

#### FY 2024-25 Student Fees

Description	Fee Type	Amount	College / Department
App Processing Fee-Crim Background Check	Service	\$25	Admissions
Application Fee (Undergraduate)	Educational	\$25	Admissions
Replacement of Lost Items	Recreational	variable	Athletics
Business Information Systems: ISYS 321	Educational	\$43	College of Business
CET - Architecture Field Trip Course Fee: ARCH 241	Educational	\$150	Architecture & Facility Mgt
CET - Architecture Field Trip Course Fee: ARCH 341	Educational	\$600	Architecture & Facility Mgt
CET - Architecture Field Trip Course Fee: ARCH 441	Educational	\$600	Architecture & Facility Mgt
Resp. Care Credentialing Exam Review Fee	Educational	vendor amt	Health Professions
Kaplan Exam	Educational	vendor amt	Health Professions
SonoSim Ultrasound Simulation Software	Educational	\$399	Health Professions
Health Insurance - Int'l Students - Fall/Spring	Service	vendor amt	International Education
Health Insurance - Int'l Students - Summer	Service	vendor amt	International Education
Int'l Student Application Fee	Educational	\$30	International Education
New Int'l Student Orientation	Service	\$85	International Education
Study Abroad Program-semester long	Service	\$135	International Education
Study Abroad Short-Term Program - summer 2-4 weeks	Service	\$100	International Education
TOEFL	Educational	\$20	International Education
Digital Media Fee	Educational	\$108	Kendall College
Fire Up Student Teacher Conference Fee	Educational	variable	Kendall College
Studio Deposit Key Fob/Card (24 hr access)	Service	\$10	Kendall College
Unreturned/Damaged IT Equip-list on file KCAD	Service	variable	Kendall College
Wave Card (The Rapid bus pass) new or replacement	Service	vendor amt	Kendall College
Application Fee (Int'l Stu App Fee)	Educational	\$30	Kendall College
Fashion Studies Fee	Educational	\$175	Kendall College
Locker Rental \$30 annual fee (\$15 deposit will be returned unless damaged)	Service	\$45	Kendall College
Metals/Jewelry Course Fee	Educational	\$76	Kendall College
Model/Life Drawing Course Fee	Educational	\$67	Kendall College
Orientation Fee (Kendall)	Service	\$75	Kendall College
Photography Fee	Educational	\$43	Kendall College
Print Management Course Fee	Educational	\$108	Kendall College
Printmaking Course Fee	Educational	\$130	Kendall College
Sculpture & Functional Art (3D Studio Fee)	Educational	\$74	Kendall College
Student Engagement/Student Life Fee	Service	\$30	Kendall College
Studio Rental Deposit	Service	\$103	Kendall College
Study Abroad Fee	Educational	\$100	Kendall College
Technology Fee	Educational	\$200	Kendall College
Transcript - Official	Service	\$5	Kendall College
YMCA Student Membership Fee	Recreational	vendor amt	Kendall College
Fines - List on File at Library	Service	variable	Library
Nursing Methods 1-5, Shadow Health, Lippincott vSim, DocuCare	Educational	vendor amt	Nursing

#### FY 2024-25 Student Fees (continued)

Description	Fee Type	Amount	College / Department
AOD Wellness Program	Educational	\$200	Office of Student Conduct
CREW: Alcohol Check-in	Educational	\$100	Office of Student Conduct
CREW: Marijuana Check-in	Educational	\$100	Office of Student Conduct
Nicotine 101 Class	Educational	\$80	Office of Student Conduct
Prime for Life	Educational	\$200	Office of Student Conduct
Advance Enrollment Deposit	Service	\$500	Optometry
Proficiency Exams	Educational	\$25	per College
PGA 3.0 Mandatory Associated Fees	Educational	vendor amt	PGA Golf Mgt
PGA Playing Ability Test	Educational	\$200	PGA Golf Mgt
PGA Student Affiliate Fee/PGA Golf Mgt Students	Educational	\$50	PGA Golf Mgt
PGM Facility Access Fee (no fee while on internship)	Educational	\$210	PGA Golf Mgt
ACLS Advanced Cardiac Life Support (certification)	Educational	vendor amt	Pharmacy
MTM Elective, Medication Mgt Therapy (certification)	Educational	vendor amt	Pharmacy
NACDS Innovations in Pharmacy (certification)	Educational	vendor amt	Pharmacy
NAPLEX Advantage Readiness	Educational	\$112.50	Pharmacy
Pharmacy Collection Database Fee	Educational	\$94	Pharmacy
Parking Permit Fee (Fall, Spring)	Service	\$90	Public Safety
Parking Permit Fee (Fall, Spring, Summer)	Service	\$130	Public Safety
Preliminary Breath Test	Service	\$5	Public Safety
Preliminary Breath Test with Tube Provided	Service	\$10	Public Safety
Assessment for Prior Learning (APL)	Educational	\$250	R&SS
Unreturned/Damaged Equip - list on file ECDS	Service	variable	R&SS/ECDS
Transcript - Official	Educational	\$5	Registrar
Contract Guarantee Deposit	Service	\$200	Residential Life
Housing Forfeiture Fee	Service	\$200	Residential Life
University Services	Service	\$98	Student Affairs
Bad Check Fee on Tuition/Unapplied Cash Payments	Service	\$25	Student Financial Serv
Late Payment Fee 2%	Service	variable	Student Financial Serv
On-line Learning Fee (Main Campus & KCAD)	Service	\$12	Student Financial Serv
Orientation Fee (Ferris)	Service	\$100	Student Financial Serv
Payment Plan Fee	Service	\$30	Student Financial Serv
Student Taxpayer Identification No. Fee	Service	\$100	Student Financial Serv
Convenience Fee	Sorvico	vice variable	Student Financial Serv
Convenience Fee	Service		(paid to a third party vendor)
Bulldog I.D. Card (replacement cost)	Service	\$25	Telecommunications
ACCUPLACER Fee Account	Educational	vendor amt	Testing
ACT Fee Account	Educational	vendor amt	Testing
CLEP Fee Account	Educational	\$25	Testing
Univ Rec - Intramurals	Recreational	variable	University Recreation