

## The American Institute for Chartered Property Casualty Underwriters

### Articulation Agreement and Transfer Guide

The Risk Management and Insurance program provides students with a well-rounded and customized business education that prepares them for the wide range of career opportunities in the growing risk and insurance industry. Program faculty bring years of practical experience within the industry to the classroom with a combination of academic, corporate, and consulting knowledge.

Areas of emphasis within the RMI degree program may include: business law, entrepreneurship, cyber risk and security, enterprise risk management, data analytics, finance, employee benefits, marketing and sales. Internship opportunities complement the academic work by providing on-the-job experience. Job placement rates currently run above 90% and graduates report a high level of job satisfaction, opportunities for advancement and creativity, and income growth. Many Ferris State insurance graduates occupy senior level positions in the industry. Possible career paths include: claims professionals, loss prevention specialists, risk managers, risk analysts, sales agents and brokers, underwriters, data scientists, information technology engineers, and product development specialists.

### Articulated Courses

The American Institute for Chartered Property Casualty Underwriters			
Course	FSU Equiv.	Course Title	Cr. Hrs.
<b>Risk Management &amp; Insurance Major</b>			
CPCU 500	RMIN 200	Foundations Risk MGMT & Insurance	3
CPCU 520	RMIN 320	Insurance Company Operations	3
CPCU 530	BLAW 330	Insurance Law	3
CPCU 551	RMIN 252	Commercial Insurance	3
& CPCU 552			& 3
CPCU 557	RMIN 252	Commercial Insurance	3
CPCU 553	RMIN 253	Personal Insurance	3
ARM 54	RMIN 454	Risk Management	3
ERM 57	RMIN 457	Enterprise Risk Management	3
AAI 83	RMIN 483	Insurance Agency Operations	3
<b>Total Transferable Credits</b>			<b>30</b>

### Courses Offered Online:

#### Ferris Online

Toll Free at (800) 562-9130 or (231) 591-2340  
[ferrisonline@ferris.edu](mailto:ferrisonline@ferris.edu)

#### Office of Transfer & Secondary School Partnerships

(231) 591-5983  
[www.ferris.edu/transfer](http://www.ferris.edu/transfer)

Students may transfer no more than 6 credit hours of CPCU course work (2 courses) to meet the RMIN required courses.

### General Admission Criteria

**Transfer students:** Combined college or university GPA of 2.35 (on a 4.0 scale) from all institutions attended, and the following criteria: 1) transfer equivalency for ENGL 150 or placement in ENGL 150 the first semester at FSU which would require an English ACT score of 16 or higher 2) transfer equivalency for FSU MATH 115 or placement in MATH 115 the first semester at FSU which would require a MATH ACT score of 19 or higher. ACT score requirements shall not apply to international students and non-traditional students aged 23 or older.

### Advising Notes

It is recommended that potential applicants meet with an advisor to review the degree, course schedule, and have any questions answered prior to completing an application. Meeting with a Ferris advisor prior to the selection of general education or elective course work may reduce the chance of completing a course that will not apply toward the selected degree. Once admitted, students must continue to meet with an advisor as they work toward graduation.

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#### Online Learning

The “Online Readiness Tutorial” is required for students who register for an online *course* or are completing an online *degree*. Students must demonstrate competency in Blackboard skills. This may be done by taking a tutorial and quiz, or, for students who have already taken and passed online courses, they can submit a waiver request. Students should check with the department that offers the class to determine its particular needs and/or the Ferris advisor regarding registration for online course work.

#### Articulation Agreement

Effective Dates: August 1, 2016 – August 1, 2019.

This Agreement shall commence as of August 1, 2016, and shall be for an initial term of three years. Minor updates to the agreement may be made during this time. This agreement may be renewed at the end of three years. Either party may terminate this agreement by providing the other party with written notice of the intent to terminate the agreement. The agreement shall terminate not less than one hundred eighty (180) days from the date of the termination notice, unless otherwise agreed in writing by both parties.

To the extent permitted by law, Ferris State University and The American Institute for Chartered Property Casualty Underwriters (The Institutes) agree to indemnify and hold one another harmless from any and all claims initiated by student participants, their parents, survivors, or agents, arising from any negligent acts or omission on the part of either institution or any of their employees.

This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the same agreement. A signed copy of this Agreement delivered by facsimile, e-mail, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

The original, signed document is on file in the Office of Transfer and Secondary School Partnerships. To obtain a copy of the original, signed document, contact the Office of Transfer and Secondary School Partnerships at 231/591-5983 or email your request to [transfercenter@ferris.edu](mailto:transfercenter@ferris.edu).

#### Signatures

Ferris State University  
1201 S. State Street  
Big Rapids, MI 49307  
Phone: (231) 591-2000

The American Institute for Chartered Property Casualty Underwriters  
720 Providence Road, Suite 100  
Malvern, PA 19355  
(800) 644-2101

August 1, 2016

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Gayle Lopez  
Department Chair  
Management Department

August 1, 2016

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David P. Thomas, CPCU  
Assistant Vice President, Sales

August 1, 2016

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David Nicol  
Dean  
College of Business