

### Northcentral Technical College - WI

#### Articulation Agreement and Transfer Guide

The Automotive Management (AMGT) program is a baccalaureate degree that focuses on providing the transportation industry with state-of-the-art technical and business managers for service, parts, sales, leasing, warranty, and customer relations positions. Opportunities exist with car, truck, equipment, and component manufacturers; suppliers; dealers; fleets; insurance companies; the aftermarket; and local and federal government agencies.

The AMGT program prepares graduates for careers in the service sector. Regardless of where a product is designed or manufactured, graduates are prepared to provide knowledgeable, skilled, world-class customer service. One in seven jobs in the United States is related to transportation, primarily in the service sector, and these jobs cannot be outsourced. The AMGT program emphasizes developing verbal and written communication as well as organizational and time management skills. On-the-job management internships further prepare the graduate to enter this lucrative field with experience.

The 2+2 option is available for students with an Auto Service, Heavy Equipment, or Auto Body related associate degree who desire to obtain a B.S. degree. (In other words - this option is for students who want to marry their 2-year associate degree with a third and fourth year and obtain a B.S. degree.)

#### Course requirements that can be completed at Northcentral Technical College

NTC Course	Ferris Equiv.	NTC Course Title	NTC Credit Hours
Varies	Varies	Major Courses for Automotive Technology AAS Degree at Northcentral Technical College	64
804-118	MATH 115	Algebra with Apps	4
806-114	BIOL 1_Z	General Biology – (FSU General Education - Natural Sciences Elective)	4
809-172	SOCY 1-S	Intro. to Diversity Students (FSU General Education – Self and Society)	3
<b>Total NTC Credits</b>			<b>75</b>

**FSU General Education Requirements** can be found at: [Ferris General Education Requirements](#). Students are encouraged to work with an advisor to select appropriate general education courses.

#### Course requirements that will need to be completed at Ferris State University

Ferris Course	Ferris Course Title	Ferris Credit Hours
AMGT 300	Automotive Materials	4
AMGT 301	Auto Marketing-Distribution 1	4
AMGT 302	Auto Marketing-Distribution 2	4
AMGT 303	Automotive Accounting	4
AMGT 360	Automotive Culture	3
AMGT 401	Management of Fixed Operations	4
AMGT 402	Management of Variable Operations	4
AMGT 404	Warranty – Customer Relations	3
AMGT 460	Automotive Internet Marketing	3
AMGT 493	Automotive Management Internship	4
AMGT 499	Automotive Management Capstone	1
ENGL 250	English 2	3
ENGL 311	Advanced Technical Writing	3
BLAW 301	Legal Environment of Business	3
VARIES	FSU General Education - Culture Electives	6
VARIES	FSU General Education – Culture Elective ( <i>must transfer to FSU at 200-level or higher</i> )	3
<b>Total Ferris Credits</b>		<b>56</b>

**Total NTC and Ferris Credits** **131**

Program Contact Information:

#### Ferris Online

Toll Free at (800) 562-9130 | (231) 591-2340 | ferrisonline@ferris.edu

#### Main Campus, Big Rapids

College of Engineering Technology  
Automotive Management Program  
231-591-2810 | auto@ferris.edu  
[www.ferris.edu/transfer](http://www.ferris.edu/transfer)

## General Admission Criteria

### Transfer Students – Big Rapids Main Campus

- 2+2 option: Individuals interested in transferring into the Automotive Management degree must first have completed an associate degree in an automotive or a heavy equipment related technical area, or equivalent, with a minimum 2.3 G.P.A. and MATH 110 (College Algebra) competency. Graduates of manufacturer/dealership co-op programs such as General Motors' ASEP, Ford's ASSET, Chrysler's Cap, or Toyota's T-10 program also qualify.
- Advanced standing can be achieved by transfer of credit, armed forces study, College Level Examination Program (CLEP) and course proficiency examinations.

### Advising Notes

It is recommended that potential applicants meet with an advisor to review the degree, course schedule, and have any questions answered prior to completing an application. Students who are completing the MTA may have different general education course requirements for the particular degree selected. Meeting with a Ferris advisor prior to the selection of general education or elective course work may reduce the chance of completing a course that will not apply toward the selected degree. Once admitted, students must continue to meet with an advisor as they work toward graduation. Students are encouraged to work with their Ferris Advisor for selection of any electives, to ensure transferability and to minimize credits taken.

### Transfer Student Orientation

All new students to Ferris State University are required to complete an orientation.

### Online Learning

Select courses are delivered online and/or in a mixed delivery format (i.e. a mix of online and face-to-face instruction at the Ferris Main Campus or at an off-campus location). The "Online Readiness Tutorial" is required for students who register for an online *course* or are completing an online *degree*. Students must demonstrate competency in Blackboard skills. This may be done by taking a tutorial and quiz, or, for students who have already taken and passed online courses, submitting a waiver request. Students should check with the department that offers the class to determine its particular needs and/or the Ferris advisor regarding registration for online course work.

### Original Signed Articulation Agreement

The original, signed document is kept on file in the Office of Transfer and Secondary School Partnerships. To obtain a copy of the original, signed document, contact the Office of Transfer and Secondary School Partnerships at 231/591-5983 or email your request to [transfercenter@ferris.edu](mailto:transfercenter@ferris.edu).

This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the same agreement. A signed copy of this Agreement delivered by facsimile, e-mail, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

### Indemnification

To the extent permitted by law, Ferris State University and the Community College agree to indemnify and hold one another harmless from any and all claims initiated by student participants, their parents, survivors, or agents, arising from any negligent acts or omission on the part of either institution or any of their employees.

### Articulation Agreement

#### Effective Dates: December 1, 2017 – December 1, 2020

This Agreement shall commence as of December 1, 2017 and shall be for an initial term of three years. Minor updates to the agreement may be made during this time. This agreement may be renewed at the end of three years. Either party may terminate this agreement by providing the other party with written notice of the intent to terminate the agreement. The agreement shall terminate not less than one hundred eighty (180) days from the date of the termination notice, unless otherwise agreed in writing by both parties.

### Signatures

Ferris State University  
1201 S. State Street  
Big Rapids, MI 49307  
Phone: (231) 591-2000

Northcentral Technical College  
1000 West Campus Drive  
Wausau, WI 54401  
Phone: (715) 675-3331

December 1, 2017

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Larry Schult  
Dean  
College of Engineering Technology

December 1, 2017

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Lori Weyers  
President

December 1, 2017

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Ben Upham  
Automotive School Director  
School of Automotive and Heavy Equipment

December 1, 2017

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Darren Ackley  
Vice President of Learning