

## NAEP-Michigan Regional Meeting Agenda

### *Purchasing as a Partner: Maximizing Key Relationships*

October 21, 2009

7:30 – 8:30 am	Registration and Continental Breakfast
<b>8:30 – 9:30 am</b>	<b>Segmentation of the Supply Chain – Dr. Zac Williams, Assistant Professor of Logistics and Marketing, Central Michigan University</b>
9:30 – 9:45 am	Ice Breaker with PRIZES!!
<b>9:45 – 10:45 am</b>	<b>Supplier Relationship Management – Joseph Sandor, Hoagland-Metzler Professor of Practice in Supply Management, Michigan State University</b>
10:45 - 11:00 am	Business Meeting
<b>11:00 am – 12:00 pm</b>	<b>E &amp; I and NAEP Presentations</b>
12:00 – 1:00 pm	Lunch with the Vendors
<b>1:00 – 2:15 pm</b>	<b>Vendor Exhibits</b>
2:15 – 2:30 pm	Ice cream break!!
<b>2:30 – 3:30 pm</b>	<b>Proactively Promoting Procurement – Sandy Hicks, CPPB, Assistant, Vice President &amp; Chief Procurement Officer, University of Colorado</b>
<b>3:30 – 4:30 pm</b>	<b>How to Promote Smarter Buying on Your Campus - Michael Counts, Associate Director, Procurement Services, University of Michigan</b>
4:30 – 5:00 pm	Raffle Prizes, Scholarship Awards & Meeting Evaluation