

ARTICULATION AGREEMENT

FOR THE

BACHELOR OF SCIENCE DEGREE
BUSINESS ADMINISTRATION – PROFESSIONAL TRACK

BETWEEN

FERRIS STATE UNIVERSITY
AND

DELTA COLLEGE

THIS ARTICULATION AGREEMENT (hereinafter “Agreement”) is entered into by Ferris State University, a Michigan constitutionally-created public institution of higher education, located in Big Rapids, Michigan 49307 (hereinafter “Ferris”) and Delta College (hereinafter “Delta”) on this 15th day of February, 2008.

RECITALS

WHEREAS, Ferris is a Michigan public university with its main campus located in Big Rapids, Michigan, and offers a Bachelors of Science degree in Business (hereinafter the “Bachelors Program”); and,

WHEREAS, Delta is a Michigan community college with its main campus in University Center, Michigan, and currently offers associate degree programs (hereinafter the “Associate Program”); and,

WHEREAS, the Ferris Bachelors Program and the Delta Associate Program are accredited by the Higher Learning Commission of the North Central Association; and,

WHEREAS, Delta has Associate Program in occupational and technical areas that include courses that may be applied toward the Ferris Bachelors Program; and,

WHEREAS, Ferris and Delta desire to collaborate to provide opportunities for continued education to the Delta graduates of the Associate Program through the Ferris Bachelors Program; and,

WHEREAS, Ferris and Delta recognize mutual advantages and opportunities to providing instruction through Ferris at the Delta campus facilities for the Bachelors Program.

AGREEMENT

NOW THEREFORE, the parties, desiring to articulate the nature of their collaboration, hereby agree to the terms listed below. Further, Ferris is a party to the Michigan Association of Collegiate Registrars and Admissions Officers (MACRAO) Transfer Agreement and has general education transfer guidelines ("guidelines") as set forth in an Academic Affairs Policy Letter. Except as governed by the MACRAO Agreement or the guidelines, the following terms shall apply.

1. Delta students who graduate from an occupational or technical Associate Program, or who have a minimum of 48 transferable credit hours that include courses that may be applied toward an occupational or technical Associate Program, and have earned a cumulative grade point average of not less than a 2.00 on a 4.00 scale (hereinafter the "qualified student") may apply to the Bachelors Program at Ferris. If the qualified student is admitted to Ferris for the Bachelors Program, Ferris shall permit the qualified student to transfer all credits in the Associate Program toward the Bachelors Program for those courses that the qualified student received a grade of C (or a 2.00 on a 4.00 scale) or higher, and for those courses that the qualified student received a grade of Pass (hereinafter a "Pass") for a course completed on a Pass or Fail basis, provided, however, that Delta's definition of a Pass does not include the equivalent of a grade lower than a grade of C (or a 2.00 on a 4.00 scale). Qualified students who have earned not less than forty-eight (48) credits shall be considered juniors for academic purposes at Ferris, provided, however, that such qualified students received a grade of C (or a 2.00 on a 4.00 scale) or higher, or a Pass, in such transferred credits. Ferris will not grant transfer credit to courses wherein the qualified student earned less than a C (or a 2.00 on a 4.00 scale) or earned a Fail.

2. Ferris and Delta establish their own admissions requirements and recognize and respect each other's autonomy in establishing such requirements. Although qualified students from Delta may meet the academic admissions requirements for Ferris, such qualified students may not be otherwise eligible for admission to Ferris. Ferris and Delta recognize that Ferris may refuse admission to any person who does not meet all admissions requirements set by Ferris.

3. Attached hereto, and made a part hereof, is the transfer plan for the Bachelors Program (hereinafter the "Articulation Guide"), setting forth the Bachelors Program prerequisites, including the course equivalencies for the Ferris Bachelors Program and the Delta Associate Program that are the subject of transfer from Delta to Ferris by qualified students. The Articulation Guide is subject to programmatic review and periodic change by Ferris and Delta. Ferris and Delta will communicate regularly, but not less than once every year, regarding any required programmatic changes, and shall inform each other in writing of the impact of any programmatic changes on the Articulation Guide prior to the implementation of any programmatic changes.

4. Students may concurrently take courses at both Ferris and Delta and have access to advising and other services at both institutions. Ferris and Delta will maintain

their financial aid consortium agreement that permits the allocation and distribution of financial aid to qualified students between Ferris and Delta. However, due to federal regulations, students who require financial aid will be required to take a minimum of six (6) total credits from both institutions combined. To be eligible for financial aid, students must be admitted to a degree granting program at their “home” institution.

5. Ferris and Delta anticipate, depending on enrollment, available facilities, and available faculty or instructors, to offer the courses required for the completion of the bachelors degree, as shown on the Articulation Guide. Ferris courses will be delivered either locally, online, or in a blended format.

6. To graduate from the Bachelors Program, students must complete an associate degree with at least 24 transferable credits in an occupation area and have the appropriate grade point average (GPA) in both their Ferris courses and their overall GPA as indicated in the Articulation Guide.

7. Ferris and Delta will jointly share data on student achievement to assess program effectiveness, adhering to the precepts of the Family Education rights and Privacy Act (FERPA).

8. Delta and Ferris shall collaborate in scheduling the use by Ferris faculty and instructors in the Bachelors Program, of classrooms, computer laboratories, and other requisite physical space, for instruction on Delta’s campus. Subject to availability, Delta shall provide adequate space and facilities for the Bachelors Program at its campus or campuses based on enrollment in the Bachelors Program. Delta and Ferris will actively collaborate with one another with the goal of enabling Ferris to offer the classes at its campus or campuses as planned. Specifically, Ferris and Delta shall meet and establish the following:

- a. Coursework to be offered for the Bachelors Program at Delta;
- b. The time, day and frequency that Bachelors Program courses will be offered at Delta; and,
- c. The building and room or laboratory location that courses will be provided at Delta for the Bachelors Program.

In the event Delta does not have sufficient available space, Delta shall collaborate with Ferris in identifying suitable replacement space within a reasonable distance from Delta’s campus. Notwithstanding the foregoing, the parties recognize that Delta programs have priority for scheduling classrooms, computer laboratories, and the requisite physical space at all Delta facilities, and in the event any space requested by Ferris is not available, Delta shall immediately notify Ferris of the same in writing, and it shall be Ferris’ sole obligation to arrange and pay for alternative space. Classrooms, computer laboratories, and other requisite physical space related to the Bachelors Program, shall be provided to Ferris in accordance with the fee schedule attached hereto as Schedule A.

The fees set forth in Schedule A shall not be increased by Delta more than Three Percent (3%) per year without the express written consent of both Ferris and Delta.

8. Ferris will make reasonable efforts to continue to offer the courses necessary for the Bachelors Program to all Ferris students, including students who completed the Associate Program at Delta.

9. Except as otherwise specifically provided in this Agreement, no monetary consideration shall be paid by either party to the other, the parties having acknowledged that the Bachelors Program provided at Delta is mutually beneficial.

10. Ferris and Delta will jointly promote the availability of the Bachelors Program.

11. Ferris and Delta will jointly develop a marketing and recruiting strategy to support the goals and advance the purpose of this Agreement.

12. Notwithstanding any other provision in this Agreement, it is expressly understood that neither Ferris nor Delta will be responsible to each other for any reimbursement or contribution related to any expenditure related to this Agreement, nor will either party be obligated to make any expenditures related to this Agreement except as provided in Paragraph 8 and Schedule A hereto, or establish, continue or expand any course, program, degree or curriculum.

13. Ferris and Delta will each appoint a contact person to be responsible for communication regarding this Agreement.

14. This Agreement shall be for an initial term of three (3) years, and shall be automatically renewed for additional one (1) year terms for not more than an additional three (3) years, unless Ferris or Delta terminate this Agreement in accordance with the terms of this Agreement, or unless either party is in material breach of any term in this Agreement. Ferris or Delta may terminate this Agreement by providing the other party with written notice, by first class mail, of the termination of the Agreement. The Agreement shall terminate not less than one hundred eighty (180) days from the date of the termination notice, unless otherwise agreed in writing by the parties.

15. This Agreement is intended solely for the mutual benefit of the parties hereto, and there is no intention, express or otherwise, to create any rights or interests for any party or person other than Ferris and Delta. Without limiting the generality of the foregoing, no rights are intended to be created for any student, qualified student, as defined herein, parent or guardian of any student, or employer or prospective employer of any student.

16. No amendment or modification to this Agreement, including any amendment or modification of this paragraph, shall be effective unless the same is in writing and signed by the party to be charged.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year written in the preamble to this Agreement.

ARTICULATION AGREEMENT

FOR THE

BACHELOR OF SCIENCE DEGREE
BUSINESS ADMINISTRATION – PROFESSIONAL TRACK

BETWEEN

FERRIS STATE UNIVERSITY
AND

DELTA COLLEGE

We, the representatives of Ferris State University and Delta College, agree to the terms of this agreement, which will be for a period of six (6) years, effective February 15, 2008, through February 15, 2014.

Signatures

Ferris State University

Delta College

David Eisler
President

Jean Goodnow, Ph.D.
President

Thomas Oldfield
Interim Vice President for Academic Affairs

Donald Halog
Vice President
Instruction/Learning Services

David Nicol
Dean
College of Business

Jay Anderson
Dean
Career and Continuing Education

David Steenstra
Department Head
Management Department

Gail Hoffman-Johnson, Ph.D.
Chair
Business & Information Technology

Academic Affairs Policy Letter

GENERAL EDUCATION TRANSFER POLICY

Effective September 6, 2005

Transfer of degrees to FSU in relation to BS/BA/BAS/BIS/BSW
General Education Requirements

Objective: To clarify the process of transferring general education credits to Ferris for students with completed degrees and/or with the Michigan Association of Collegiate Registrars and Admissions Officers (MACRAO) stamp. The MACRAO agreement applies only to students entering bachelor degree programs, pertains solely to general education, and does not exempt students from meeting specific requirements for their program major.

MACRAO stamp only: Students transferring to Ferris State University with a MACRAO STAMP will have met the lower division general education requirements, meaning that in order to complete the general education requirements for a bachelor's degree at FSU they must still complete the upper-level communication competence requirement and have a minimum of 33 hours in general education coursework.

AA and AS degrees and MACRAO stamp: Students transferring to Ferris State University with a completed associate degree in arts or associate degree in science will have met the lower division general education requirements. In addition, they must complete the upper-level communication competence requirement and have a minimum of 33 hours in general education coursework.

AAS and AAA degrees: Students transferring to Ferris State University with a completed associate in applied arts or associate in applied science (unless accompanied by a MACRAO stamp) must complete the general education requirements for the bachelor's degree.

BS and BA degrees: Students transferring to Ferris State University with a completed bachelor's degree are assumed to have completed ALL general education requirements.

Transfer of Grades Lower than C: Students transferring completed degrees, associate or bachelors, or MACRAO stamp only to Ferris State University will not have to repeat courses with grades lower than "C" (2.0) in order to meet General Education requirements. Programmatic requirements and prerequisites override the acceptance of grades lower than "C." **The Transfer of grades less than a "C" (2.0) Rule* still applies for individual courses transferred outside of degrees and the MACRAO stamp.**

*Ferris accepts transfer courses in which the student earned a grade of "C" (2.0) or better. Consistent with program progression policies, coursework taken at other institutions and not accepted for credit at FSU may need to be repeated. All references to a 2.0 GPA are on a 4.0 scale.

Individual college requirements or programmatic requirements supersede these general education transfer guidelines.

Schedule A

Delta College – FSU/Southeast Michigan Regional Center
Business Administration – Professional Track B.S. Degree
Articulation Agreement
February 15, 2008

Regular classroom

**\$ 50 per room per day to a maximum of \$1,000 per course, which includes
use of audio-visual equipment**

Laboratory (science, computer):

**\$100 per room per day to a maximum of \$1,000 per course, which includes
use of audio-visual equipment**

This rate schedule shall remain in effect for at least one year from February 15, 2008.

**AMENDMENT TO ARTICULATION AGREEMENT
Business Administration – Professional Track BS Degree
Delta College**

THIS is an AMENDMENT to an ARTICULATION AGREEMENT (hereinafter “Agreement”) dated February 15, 2008, between Ferris State University, a Michigan constitutionally-created public institution of higher education, located in Big Rapids, Michigan 49307 (hereinafter “Ferris”), and Delta College (hereinafter “Delta”) entered into on this 15th day of June, 2010.

The Articulation Agreement entered into between Ferris and Delta for the Business Administration, Professional Track BS Degree is amended as follows:

Page 2, Item 1 under “Agreement”

1. Delta students who graduate from an occupational or technical Associate Program, or who have a minimum of 48 transferable credit hours that include courses that may be applied toward an occupational or technical Associate Program, and have earned a cumulative grade point average of not less than a 2.35 on a 4.00 scale (hereinafter the “qualified student”) and have completed or placed into ENGL 150 and MATH 115, or their equivalents, may apply to the Bachelors Program at Ferris. If the qualified student is admitted to Ferris for the Bachelors Program, Ferris shall permit the qualified student to transfer all credits in the Associate Program toward the Bachelors Program, and apply those that are applicable, for those courses that the qualified student received a grade of C (or a 2.00 on a 4.00 scale) or higher, and for those courses that the qualified student received a grade of Pass (hereinafter a “Pass”) for a course completed on a Pass or Fail basis, provided, however, that Delta’s definition of a Pass does not include the equivalent of a grade lower than a grade of C (or a 2.00 on a 4.00 scale). Qualified students who have earned not less than forty-eight (48) credits shall be considered juniors for academic purposes at Ferris, provided, however, that such qualified students received a grade of C (or a 2.00 on a 4.00 scale) or higher, or a Pass, in such transferred credits.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the day and year written in the preamble to this Agreement.

Ferris State University

Delta College

Fritz Erickson
Provost and Vice President

Virginia Przygocki
Dean
Career & Education & Learning Partnerships

Dave Nicol
Dean
College of Business

AMENDMENT TO ARTICULATION AGREEMENT

Delta College – Business Administration, Professional Track

THIS is an AMENDMENT to an ARTICULATION AGREEMENT (hereinafter “Agreement”) dated February 15, 2008, between Ferris State University, a Michigan constitutionally-created public institution of higher education, located in Big Rapids, Michigan 49307 (hereinafter “Ferris”) and Delta College located in University Center, Michigan (hereinafter “Delta”) entered into on this 15th day of August, 2011.

The Articulation Agreement entered into between Ferris and Delta is amended as follows:

1. *Admission Requirements to the Ferris Bachelors Program.*

Delta students who have completed the Associates Program or have completed at least forty-eight (48) transferable credits from Delta with a cumulative grade point average of not less than a 2.35 (on a 4.0 scale) or higher, and have completed or placed into Delta’s Math 119 or Math 120 or Math 153 or English 111, or equivalent course from another accredited institution, (hereinafter the “qualified student”) may apply to the Bachelors Program at Ferris.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the day and year written in the preamble to this Agreement.

FERRIS STATE UNIVERSITY

DELTA COLLEGE

Fritz Erickson, Provost

Virginia Przygocki

Dean

Career Education & Learning Partnerships

David Nicol

Dean

College of Business