

**FERRIS STATE UNIVERSITY**  
**COLLEGE OF ENGINEERING TECHNOLOGY**

Transfer Guide for  
**COLLEGE OF LAKE COUNTY**  
Associate Degree – Automotive Technology  
**Into Automotive Management**

Home Page	Contact	Phone
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*This is a guide for students who plan to transfer to Ferris State University. This guide is not intended to be a contract with Ferris. The information on this guide is subject to change; students should contact Ferris to keep informed of changes (see “contact” above). Final responsibility for verifying all transfer information lies with the student.*

**CAREER PATH**

The automotive and heavy equipment industry needs managers and representatives with up to date technical, managerial, and communication skills. Manufacturers need service, sales, parts and customer relations representatives. Positions also exist in dealerships and repair centers and include service management, parts management, sales, leasing, and general management. Other management positions include aftermarket managers, fleet managers, technical writers, trainers, and government agency managers.

**ADMISSION REQUIREMENTS FOR TRANSFER STUDENTS**

1. Associate Degree in Automotive Technology
2. A minimum 2.3 GPA
3. MTH 102 required

For assistance with the admission process, contact your transfer counselor at the community college or the transfer admissions officer at Ferris State University, Shari Chamberlain, at 1-800-4-FERRIS, [chambers@ferris.edu](mailto:chambers@ferris.edu)

**APPLICATION DEADLINES**

It is recommended that students submit applications by January 15<sup>th</sup> prior to fall entry.

**TRANSFER GUIDE**

- Coursework in AMGT Major – In addition to the courses completed for the Associate Degree listed above, there may be other courses that can be completed at your college or another accredited college/university prior to transfer to Ferris that will meet requirements for the B.S. major. **NOTE: First, check with a Ferris Faculty Advisor or the Department Chair (listed above) for academic advising prior to completing these courses.**
- General Education Requirements – All students earning a B.S. degree at Ferris State University must complete the Ferris State University *General Education Requirements*. Some of these general education requirements may have been completed as part of your associate degree, while others may be completed in addition to the associate degree at your college or another accredited college/university prior to transfer to Ferris, and others can be completed after transferring to Ferris. **We suggest you first check with a Ferris Faculty Advisor or the Department Chair (listed above) for academic advising prior to completing these courses.**
- Students must complete a minimum of 30 credit hours at Ferris to meet graduation requirements.

# FERRIS STATE UNIVERSITY COLLEGE OF ENGINEERING TECHNOLOGY

Recommended courses to take in preparation for transfer into

## Automotive Management Degree

FSU Course	College of Lake County	FSU Course Title	Cr. Hrs.
Major Courses for AAS Degree	Associates Degree in Automotive Tech	AAS Degree courses in the major and related technical areas.	
ENGL 150	ENG 121	<b>Communications Competence:</b> English I	
ENGL 250	ENG 122	English 2	
MATH 110	MTH 102	<b>Quantitative Skills:</b>	
PHYS 130	PHY 111	<b>*1 Scientific Understanding:</b> Complete one lab science course from the following subject areas: Biology, Chemistry, Geography, Physics, Physical Science, etc.	
Gen. Ed. Elective		<b>*2 Cultural Enrichment:</b> Complete one course from the following subject areas: Art, History, Humanities, Literature, Music, Foreign Language, etc.	
PSYC150	PSY 121	<b>*3 Social Awareness:</b> Complete one course from the following subject areas: Anthropology, Economics, Political Science, Psychology, Sociology, etc.	
MATH 115	MTH 108	B.S. Requirement (Below)	

\*Contact the College of Engineering Technology educational counselor at Ferris State University if you have questions on specific transfer requirements. Email: [nelsonv@ferris.edu](mailto:nelsonv@ferris.edu), or call 231-591-2890.

REQUIRED DEGREE COURSE WORK				FSU Prerequisites
Course	Cr. Hrs.	FSU Course Title	College of Lake County Equivalent	
<b>Fall</b>				
AMGT 300	4	Automotive Materials		
AMGT 301	4	Automotive Marketing & Distribution I		
ENGL 311	3	Advanced Technical Writing		ENGL 211 or 250
COMM 121	3	Fundamentals of Public Speaking	CMM 121	
<b>Spring</b>				
AMGT 302	4	Automotive Marketing & Distribution II		AMGT 301
AMGT 303	4	Automotive Accounting		AMGT 301
MATH 115	4	Intermediate Algebra	MTH 108	C- in Math 110
ECON 221	3	Principles of Economics I	ECO 222	C- in Math 110
<b>Fall</b>				
AMGT 360	3	Automotive Culture		
AMGT 401	4	Management of Fixed Operations		AMGT 303
BLAW 301	3	Legal Environment of Business		
ELECTIVE	3	Cultural Enrichment (200 level or higher)*2	*2	
ELECTIVE	3	Social Awareness *3	*3	
<b>Spring</b>				
AMGT 402	4	Management of Variable Operations		AMGT 303
AMGT 404	3	Warranty and Customer Relations		Senior Status
AMGT 460	3	Automotive Internet Marketing		Senior Status
ELECTIVE	4	Scientific Understanding *1	*1	
ELECTIVE	3	Cultural Enrichment *2	*2	
<b>INTERNSHIP</b> Any time after 3 <sup>rd</sup> year				
AMGT 493	4	Internship		Senior Status

You may visit the Ferris Transfer Equivalency website at: <http://www.ferris.edu/admissions/transfer/webpages>